



Be part of our mission for clean air!

We are passionate about what we do - developing and manufacturing high-quality air filters for air conditioning-systems, IT environments and industrial applications. Our work is driven by state-of-the-art technology, strong teamwork, fairness, and mutual respect.

Every day, our dedicated team gives its best to help people around the world breathe cleaner air. Are you ready to contribute to a healthier future and become part of an exciting journey?

Then join us as:

Field Sales Representative Europe (m/f/d)

Your area of responsibilities



- Active acquisition of new customers and support for existing accounts throughout Europe
- Establishing and maintain long-term customer relationships, including regular on-site visits
- Conducting product presentations, negotiations and concluding sales contracts
- Conducting market and competition analyses to identify new business opportunities
- Close cooperation with the internal sales team and technical departments
- Participation in trade fairs, conferences, and other industry-related events
- Preparation of regular reports and maintenance of the CRM system

Your Profile



- Completed commercial or technical training, preferably with a background in sales
- Several years of professional experience in field sales, ideally in the European market
- Business-fluent in German and English; other European languages are an advantage
- Willingness to travel extensively throughout Europe
- Strong communication and negotiation skills
- Independent, goal-oriented, and structured approach to work
- Confident use of CRM systems and MS Office applications

We Offer



- An attractive remuneration package including a fixed salary and performance-related commission
- Company car for private use and modern work equipment (laptop, smartphone)
- Flexible working arrangements and an international working environment
- Comprehensive onboarding and continuous training opportunities
- An innovative, motivated team and flat hierarchies

How to Apply? If you are looking for a new challenge and want to actively contribute to the growth of our company, we look forward to receiving your application, stating your salary expectations and earliest possible starting date.

Please send your application to: bewerbung@irema.de
contact person : Tanja Fiederer / Phone +49 9180 9414 0

